PROJECT IMPLEMENTATION UNIT (PIU)
PUNJAB URBAN LAND SYSTEM ENHANCEMENT (PULSE)
Punjab Land Records Authority (PLRA)
Government of the Punjab
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Subject: **MINUTES OF THE PRE-BID MEETING FOR THE PROCUREMENT OF HYPER CONVERGED INFRASTRUCTURE (HCI) WITH COMPUTE, STORAGE, NETWORK AND PRIVATE CLOUD VIRTUALIZATION WITH BACKUP SOLUTION.**

A pre-bid meeting was held on June 08, 2023 at 3:00 PM under the Chairmanship of GIS Specialist, PIU-PLRA, PULSE in the committee room of PULSE for the subject activity. The meeting started with recitation of Holy Quran. The chair informed to participants that the meeting will be recorded for minutes and record purpose. The chair welcomed the participants and requested for round of introduction. Following participants attended the meeting:

1.	Mr. Rana Sohail	GIS Specialist, PIU, PULSE
2.	Mr. Muhammad Islam	Financial Management Specialist, PIU, PULSE
3.	Mr. M Afzaal Amin Rana	Procurement Specialist, PIU, PULSE
4.	Mr. Atif Manzoor	Data Center, Data Migration and System Management Specialist, PIU, PULSE
5.	Mr. Ali Usman	HR Manager, PMU, PULSE
6.	Mr. Nadir Ali	Procurement Associate, PIU, PULSE
7.	Ms. Bisma Ahsan	B2G Consultant, Jazz
8.	Mr. Nouman Khan	Business Manager, B2G Consultant, Jazz
9.	Mr. Osama Chohan	B2G Consultant, Jazz
10.	Mr. Atif Riaz	Sr. BDM, App in Snap
11.	Mr. Danish Naqvi	App in Snap

The following joined the online meeting through zoom link:

    i.   Mr. Ali Abbas, Relacom Pakistan Pvt. Ltd
   ii.   Ms. Bakhtawar Memon, Relacom Pakistan Pvt. Ltd

Procurement Specialist, PIU-PLRA, PULSE apprised the participants regarding the procurement process of subject activity. Following queries were responded during the meeting:

Sr. #	Query / Question	Response
1	The requirement of 10 deployment of HCI solution is required from OEM/Principal or bidder?	The requirement of deployment of HCI solution will be considered from OEM only.
2	Deployment of five local solutions is for OEM or bidder?	Deployment of five Local Solutions from OEM only.
3	Installation support will be required from OEM or bidder may provide this from his own experts?	Installation support may be from OEM or from bidders' qualified experts.

4	Do we require the same brand for all equipment?	Different brands can meet the required specifications for all equipment.
5.	As per the technical requirements, the suitable software solution we can purpose to PLRA is of VMware and VMware has lately ended their local presence in Pakistan and they are managing their projects in Pakistan from Singapore. Please mention if the following clause will apply to only Hardware products or VMware software as well. Must have OEM presence in Pakistan for Minimum 3 years or more.	OEM presence in Pakistan for last 3 years is applicable only on Software (HCI).
6.	You have mentioned the minimum delivery timelines of 6-8 weeks (Page # 72 Delivery schedule) As you know that everyone is facing challenges of LC's in these days so can we change the delivery schedule as 6-8 weeks from the date of LC approval?	The delivery schedule will not be applicable after LC approval. It will start after the award of the contract. Delivery time may be extended from 6-8 weeks to 8-10 weeks.
7.	You have mentioned that proposed solution must be fully compatible with quoted hypervisor and must be the same vendor as the hypervisor. (Page # 76 Technical Specifications)	Yes, bidder can quote the VMware solution for item #1,2,3,4 and different brands for the hardware solution.

Meeting was ended with the note of thanks.

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<tr><td>Finance Management
Specialist
PIU-PULSE
(Member)</td><td>HR Manager
PIU-PULSE
(Member)</td><td>DCDM & SMS
PIU-PULSE
(Co-Opted Member)</td><td>Procurement Specialist
PIU-PULSE
(Secretary)</td></tr>
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GIS Specialist
PIU-PULSE
(Convener)